

# GIANNO BUONAGURO

**Realtor** (Las Vegas, Nevada; Phoenix, Arizona; Cabo San Lucas, Mexico)

(702) 528-2810 **Phone & Text**

(888) 528-2810 **International**

**Email:** [Gianno@VegasHomeSource.com](mailto:Gianno@VegasHomeSource.com)



## EXPERIENCE:

**HomeSmart Encore** Realtor, ABR, CIPS, CPDE

Las Vegas, NV | 1998 - Current

- ◆ Executed vital customer service by answering queries within one business day, following up after any issue, and promoting Resale and New Construction homes in the city
- ◆ Specializing in all areas of Real Estate, such as Residential, Commercial, Land Leasing, and Investments
- ◆ I am active in the community and Local Realtor boards to obtain the most up-to-date information for my clients.
- ◆ Designed marketing campaigns, including Facebook, Instagram, LinkedIn, and YouTube campaigns in 2017 that brought in 50% more prospective

**HomeSmart** Realtor, ABR, CIPS, CPDE

Phoenix, AZ | 2005 - Current

## INTERNATIONAL EXPERIENCE:

**Oceanside Real Estate Group** Realtor, ABR, CIPS, CPDE

Cabo San Lucas, Mexico | 2022 - Current

- ◆ Working with Expats and Foreigners to Buy, Sell Invest in Mexico
- ◆ Managed incoming calls, emails, and in-person communication, Greeting clients and visitors within 10 seconds of arrival
- ◆ Review Client needs and explain the Real Estate Process in Mexico, especially in Cabo

## SKILLS:

- ◆ Verbal Communication
- ◆ Active Listener
- ◆ Critical Thinker
- ◆ Multitasker
- ◆ Bilingual (Spanish)
- ◆ International Realtor
- ◆ Radio Show Host

## EDUCATION:

- ◆ College Diploma—Pace University NY. 1985 to 1989 BBA Business and Management. Minor in Finance



## PODCAST:

**Getting Home Sourced** is your weekly Real Estate Podcast. Streaming now!